



Terms of Reference

Expert Coach

Group Coaching

About Leaders International

Leaders International is an international network of local organizations that plans, manages, and monitors innovation and economic development interventions in the region. Through its offices in Brussels, Amman, and Ramallah, Leaders International provides complete project-management services with a focus on private-sector development, enterprise development, job creation, entrepreneurship, D4D, economic policy dialogue, and tourism value chain development.

Background

As a partner in the GIMED project, Leaders is implementing the project activities in Palestine. GIMED - The Green Impact Med Project-Positive Investments for Positive Impacts, Project is financed by the European Union's ENI CBC Med Programme and implemented in Spain, Lebanon, Palestine, Tunisia, Egypt and Italy.

GIMED supports green entrepreneurship in the Mediterranean by fostering job creation and economic growth, particularly among young and women entrepreneurs. It strives to boost the development of eco-innovative ventures in order to create employment and drive the green and circular economy in the region.

Objective

Identification of coaches/mentors who will provide support through group coaching sessions with the GIMED Ideation-stage participants.

Scope of work

Complementary support and group coaching sessions with the ideation-stage entrepreneurs play an integral role in ensuring that entrepreneurs receive all the support and assistance needed to successfully validate their ideas. Coaching is a key tool in the capacity-building element of the GIMED Project, ensuring that the individual needs of each participant are met.

Coaches must have comprehensive knowledge and experience in providing complimentary support services to new business, alongside a solid background in green entrepreneurship.

Responsibilities

1. Participation in the selection and scoring of 40 ideation-stage entrepreneurs through the evaluation of received applications, and interviewing shortlisted applicants as needed;



2. Participation in the selection and scoring of 20 out of 40 entrepreneurs to proceed to the following stage of the program;
3. Revision and analysis of the Participant Profiles developed by the previous stage of the program;
4. Delivery of four group coaching sessions to 4 teams, covering knowledge and skills applicable to all participants to enable them to learn from each other and foster the exchange of ideas and support within the group;
 - a. Providing assistance and advice to GIMED participants in order to capitalize on the results of the previous stage of capacity building workshops;
 - b. Coaching participants on how to access investment opportunities;
 - c. Coaching participants on how to take their product or service to market;
 - d. Provision of support services to participants of the project.

Outputs

1. Selection of 40 initial participants & provision of Scoring sheets
2. Selection of 20 participants & provision of Scoring sheets
3. Delivery of 16 group coaching sessions
4. 16 Video Recordings of the online training sessions
5. Screenshots of the sessions
6. 16 Attendance Sheets
7. 16 Meeting Minutes
8. Agenda
9. End of coaching report

Prerequisites

1. Comprehensive knowledge of the goals and objectives of the GIMED Project
2. Priority goes to individuals with Certifications in Green Training
3. Background and experience in green entrepreneurship and agriculture
4. Training and mentorship sessions will take place after office hours

Timeframe: June 2021 – August 2021

Total number of days: 14

To apply for this opportunity, please send your CV along with the Financial offer to vacancies@leadersinternational.org no later than 31/01/2021.



FINANCIAL OFFER FORM

FOR

“The Green Impact Med Project-Positive Investments for Positive Impacts- GIMED Project”

Please fill in the table below and submit it along with your CV to: vacancies@leadersinternational.org

Name of subject: **Expert Group Coaching / GIMED**

First Name, Last Name	
Address	
Mobile	
E-mail address	
Nationality (for tax purposes)	
Expected daily rate in EUR	