



## Terms of Reference Business Consultants

### About Leaders International

Leaders International is an international network of local organizations that plans, manages, and monitors innovation and economic development interventions in the region. Through its offices in Brussels, Amman, and Ramallah, Leaders International provides complete project-management services with a focus on private-sector development, enterprise development, job creation, entrepreneurship, D4D, economic policy dialogue, and tourism value chain development.

### Background

As a partner in the MEDST@rts project, Leaders is implementing the project activities in Palestine. MEDSt@rts - Med microfinance support system for start-ups - project is financed by the European Union's ENI CBC Med Programme and implemented in Italy, Greece, Tunisia, Palestine and Lebanon.

MEDSt@rts addresses young and highly motivated people with innovative ideas - usually high-risk companies - and supports them in developing their business. Leaders wishes to recruit qualified Business Consultants. They will carry out activities related to the project activities.

### Objective:

Business Consultants will be responsible for supporting participants of the MedSt@rts Project throughout the duration of the project.

### Scope of the work:

- Business Consultants will be responsible for the initial sketching of the business plan through 3-hour interview sessions with each of the 20-30 participants.
- Business Consultants will assist the participants in drafting a complete business plan by spending 2 hours with each of the 20-30 participants.
- Business Consultants will assist the 15 final participants in developing their business plans.
- Business Consultants will support the 15 final participants with understanding their KPIs and drafting KPI plans in order to pinpoint their potential areas of improvement.
- Business Consultants will aid the 15 participants with drafting their final business plans in accordance with the results of each of their KPI Analysis Plans in order to validate it.



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### Qualification, Knowledge and Experience:

- At least a Bachelor Degree in Business Administration, Economics or any other relevant field.
- Ability to assess Job performance, increase business efficiency and improve organizational structure.
- Personal flexibility and high motivation.
- Good skills in Microsoft Office.
- Experience in similar projects and working in teams.
- Excellent interpersonal and communication skills in both Arabic and English.
- Excellent planning and administration skills.

To apply for this opportunity, please send your CV along with the Financial Offer to [vacancies@leadersinternational.org](mailto:vacancies@leadersinternational.org) no later than 25/10/2020



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