

Terms of Reference

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| Project | : | Euromed Clusters Forward (ECF) |
| Activity Title | : | Investment Review for Hebron Leather & Shoe Cluster |
| ToR Number (Please refer to it when applying) | : | ECF-TOR-Cluster2-J |
| Location | : | Palestine |
| Date of Announcement | : | 19/04/2026 |
| Date of activity & Completion | : | May 2026 |

Leaders International

Leaders International is an international network of local organizations that plans, manages, and monitors innovation and economic development interventions in the region. Through its offices in Brussels, Amman, Tunis and Ramallah, Leaders International provides complete project-management services with a focus on private-sector development, enterprise development, job creation, entrepreneurship, D4D, economic policy dialogue, and tourism value chain development.

ECF-Project Background

Euromed Clusters Forward is a 4-year project funded by the European Union running until 2026. The aim of this project is to empower clusters in the South Mediterranean region by helping them increase their contribution to the economy.

Objective

The purpose of this investment review is to objectively facilitate the assessment of the Hebron Leather and Shoe cluster investment needs, structural strengths and weaknesses, ongoing projects, market opportunities, and risks — and produce a clear set of actionable investment recommendations.

Scope of Work

The consultant will:

1. Review existing documentation, including operational, financial, and prior assessment reports related to the Hebron Leather and Shoe Cluster.
2. Validate and consolidate the current assessment of the cluster's economic, operational, and investment landscape.
3. Identify and analyze key investment opportunities and gaps across the value chain (inputs, production, design, quality assurance, marketing, distribution, and support services).
4. Design and facilitate a participatory investment review workshop with key stakeholders to:
 - Validate findings
 - Prioritize investment opportunities
 - Identify actionable interventions

5. Synthesize findings from the desk review and workshop into a set of clear, actionable investment recommendations.

Deliverables

The consultant will deliver:

1. **Workshop facilitation package**, including:
 - Agenda
 - Presentation materials
 - Facilitation tools
2. **Facilitation of one investment review workshop**
3. **Investment Review Report**, including:
 - Summary of key findings
 - Identified investment opportunities and gaps
 - Prioritized investment interventions
 - Key risks and recommendations

Timeline:

The project is expected to be completed within [8] days from the start date, with the following milestones:

- Day (1-4): Review of operational and financial reports
- Day (5): Review of the assessment findings
- Day (6): Hold the workshop
- Day (7): Reporting and closing
- The consultant shall conduct a workshop for Hebron Leather and shoe cluster, with the location and timing of the workshop to be determined in coordination with the cluster.

Qualifications Required

The ideal consultant/team should have:

- Proven experience in investment analysis, value chain development, and industrial clusters
- Background in leather/shoe manufacturing sectors (preferred but not strictly required if team shows relevant industrial cluster experience)
- Strong understanding of Palestinian economic context
- Skills in financial modelling, market assessment, and stakeholder engagement
- Ability to deliver in English and Arabic

Taxes and Other Terms

- The offer must be addressed to **Leaders Organization/ ECF**
- The project is VAT exempt; therefore, the offer should be exclusive of VAT.
- **For individual consultants**, Applicable tax laws apply.
- Other terms may apply and will be communicated before the official awarding.
- Please mention the ToR number: ECF-TOR-Cluster2-J in the offer & the email subject.

Please submit your application, in addition to your company profile or CV (Individual Consultants) to: palestinefstp@leadersinternational.org, no later than 03/05/2026 using **Euro Currency**.